July 28, 2015

To Whom It May Concern,

For well over 6 years, our hotel has partnered with VIP Systems in the creation and maintenance of our hotel security system. They overcame the daunting task of working with and replacing aged equipment at the onset of our partnership and ultimately built a reliable camera monitoring and recording system.

Service is especially important to those in the service industry and VIP Systems never fails to exceed my expectations. Their rapid response to system challenges is always greatly appreciated and this process has become even more seamless with the advent of their remote login and servicing. At times, when I want to expand the system, they have informed me of cost effective solutions that accomplish my goals rather than simply installing what I want. This is a testament to the fact that their focus is on building and maintaining long term relationships with their Business Partners.

VIP Systems has also displayed their commitment to our business partnership by becoming involved in our hotel's charitable endeavors. Most recently they participated in the Stephen Marriott Golf Tournament for which they individually contributed close to \$1600 for the Children's Miracle Network.

It is for these reasons that I personally and professionally endorse VIP Systems as a business partner of the Miami Marriott Biscayne Bay Hotel.

Sincerely,

Michael Vazquez, CLSD

Director of Safety and Security